

## Release

---

Stock Exchange Listings NZX (MEL) ASX (MEZ)

---

### Meridian Energy monthly operating report for September 2021

20 October 2021

Attached is Meridian Energy Limited's monthly operating report for the month of September 2021.

Mike Roan (CFO) and Owen Hackston (Investor Relations Manager) will host a quarterly operating result call via a Microsoft Teams Live event today, **Wednesday 20 October at 1pm NZDT (11am AEDT)**.

Click on the link below at this time to join the call.

[Meridian Energy Quarterly Operating results – Microsoft Teams Live Event](#)

Please submit any question using the Q&A panel on the right-hand side of the call window. If the Q&A panel doesn't automatically appear, please select the small '?' speech bubble.

#### Highlights this month include:

- In the month to 12 October 2021, national hydro storage increased from **126%** to **134%** of historical average
- South Island storage increased to **140%** of average and North Island storage increased to **115%** of average by 12 October 2021
- Meridian's September 2021 monthly total inflows were **171%** of historical average
- Meridian's Waitaki catchment water storage at the end of September 2021 was **162%** of historical average
- Water storage in Meridian's Waiau catchment was well **above** average at the end of September 2021
- Waitaki snow storage in early September 2021 was **132%** of historical average
- National electricity demand in September 2021 was **1.7%** lower than the same month last year. More stringent lockdowns were in place this September compared to September 2020
- September 2021 was mild and wet with temperatures near average for most of the country. Lower South Island regions saw rainfall significantly above average
- New Zealand Aluminium Smelter's average load during September 2021 was **571MW**
- Meridian's New Zealand retail sales volumes in September 2021 were **8.8%** higher than September 2020
- Compared to September 2020, segment sales increased in residential +18.0%, small medium business +14.5% and corporate +9.0%. Large business volumes were -9.7% lower and agricultural volumes were -4.3% than September 2020

### Highlights for the first quarter include:

- Meridian's Q1 total inflows were **163%** of historical average, the second highest Q1 inflows in record and **32%** higher than Q1 last year
- Meridian's Waitaki catchment water storage at the end of Q1 was **108%** higher than Q1 last year
- Compared to Q1 last year, Meridian's New Zealand generation was **11.3%** higher at a **1.9%** lower average price
- During the quarter, NZ futures prices fell. Q4 2021 Otahuhu prices have now fallen by half to \$73/MWh
- New Zealand Aluminium Smelter's average load during Q1 was **569MW** compared with **561MW** in Q1 last year
- National electricity demand in Q1 was **0.4%** lower than Q1 last year
- At the end of Q1, Meridian's New Zealand customer numbers were **8.0%** higher than the same time last year
- Compared to Q1 last year, Meridian's NZ retail sales volumes were **11.6%** higher at a **3.3%** higher average price
- Sales increased in most segments, large business and agricultural volumes were lower
- Compared to Q1 last year, Meridian's Australian wind generation was **12.2%** higher at a **12.7%** lower average price
- Hume water storage rose from **57%** of average to **97%** of average during Q1
- At the end of Q1, Meridian's Australian electricity customer numbers were **4.1%** higher the same time last year
- Compared to Q1 last year, Meridian's Australian retail sales volumes were **5.9%** higher at a **21.3%** lower average price
- Compared to Q1 last year, Meridian Group Operating costs were **2.5%** higher and Total Capital Expenditure was **108.1%** higher

### ENDS

Neal Barclay  
Chief Executive  
Meridian Energy Limited

### For investor relations queries, please contact:

Owen Hackston  
Investor Relations Manager  
021 246 4772

### For media queries, please contact:

Polly Atkins  
External Communications Manager  
021 174 1715



Meridian.

# Monthly Operating Report

September 2021

## September highlights

In the month to 12 October 2021, national hydro storage increased from **126%** to **134%** of historical average

South Island storage increased to **140%** of average and North Island storage increased to **115%** of average by 12 October 2021

Meridian's September 2021 monthly total inflows were **171%** of historical average

Meridian's Waitaki catchment water storage at the end of September 2021 was **162%** of historical average

Water storage in Meridian's Waiau catchment was well **above** average at the end of September 2021

Waitaki snow storage in early September 2021 was **132%** of historical average

National electricity demand in September 2021 was **1.7%** lower than the same month last year. More stringent lockdowns were in place this September compared to September 2020

September 2021 was mild and wet with temperatures near average for most of the country. Lower South Island regions saw rainfall significantly above average

New Zealand Aluminium Smelter's average load during September 2021 was **571MW**

Meridian's New Zealand retail sales volumes in September 2021 were **8.8%** higher than September 2020

Compared to September 2020, segment sales increased in residential +18.0%, small medium business +14.5% and corporate +9.0%. Large business volumes were -9.7% lower and agricultural volumes were -4.3% than September 2020

## Q1 highlights

Meridian's Q1 total inflows were **163%** of historical average, the second highest Q1 inflows in record and **32%** higher than Q1 last year

Meridian's Waitaki catchment water storage at the end of Q1 was **108%** higher than Q1 last year

Compared to Q1 last year, Meridian's New Zealand generation was **11.3%** higher at a **1.9%** lower average price

During the quarter, NZ futures prices fell. Q4 2021 Otahuhu prices have now fallen by half to \$73/MWh

New Zealand Aluminium Smelter's average load during Q1 was **569MW** compared with **561MW** in Q1 last year

National electricity demand in Q1 was **0.4%** lower than Q1 last year

At the end of Q1, Meridian's New Zealand customer numbers were **8.0%** higher than the same time last year

Compared to Q1 last year, Meridian's NZ retail sales volumes were **11.6%** higher at a **3.3%** higher average price

Sales increased in most segments, large business and agricultural volumes were lower

Compared to Q1 last year, Meridian's Australian wind generation was **12.2%** higher at a **12.7%** lower average price

Hume water storage rose from **57%** of average to **97%** of average during Q1

At the end of Q1, Meridian's Australian electricity customer numbers were **4.1%** higher the same time last year

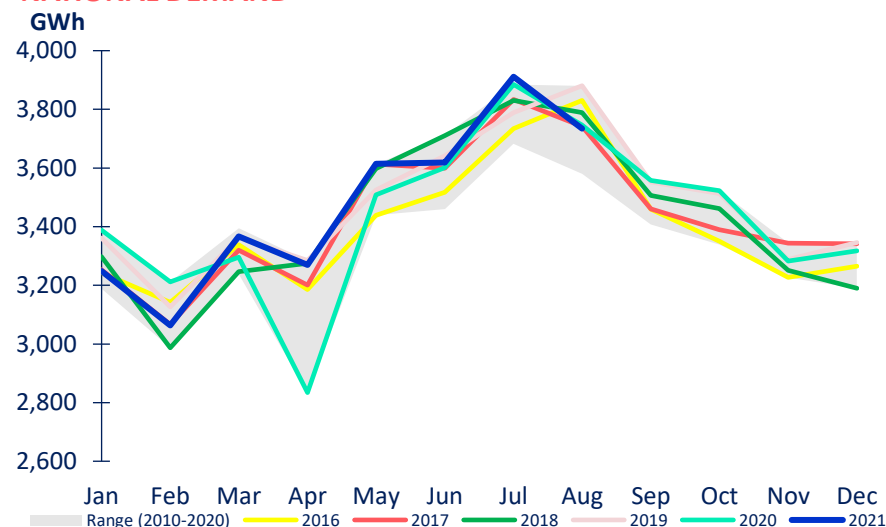
Compared to Q1 last year, Meridian's Australian retail sales volumes were **5.9%** higher at a **21.3%** lower average price

Compared to Q1 last year, Meridian Group Operating costs were **2.5%** higher and Total Capital Expenditure was **108.1%** higher

## Market data

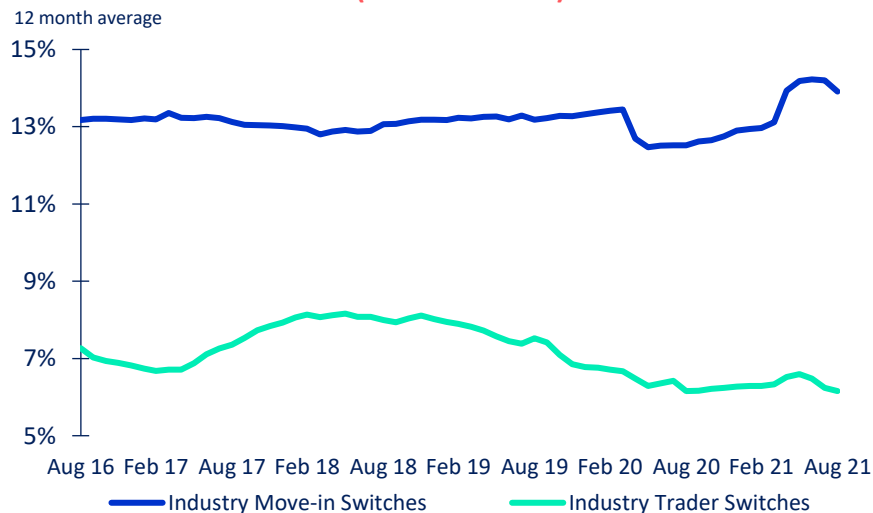
- National electricity demand in September 2021 was 1.7% lower than the same month last year. More stringent lockdowns were in place this September compared to September 2020
- September 2021 was mild and wet with temperatures near average for most of the country. Lower South Island regions saw rainfall significantly above average
- Demand in the last 12 months was 0.7% higher than the preceding 12 months
- New Zealand Aluminium Smelter's average load during September 2021 was 571MW
- 12-month average switching rate of customers changing retailers but not moving ("trader" switch) was 6.2% at the end of August 2021
- 12-month average switching rate of customers moving and changing retailers ("move-in" switch) was 13.9% at the end of August 2021

### NATIONAL DEMAND



Source: Electricity Authority (reconciled demand)

### MARKET ICP SWITCHING (ALL RETAILERS)

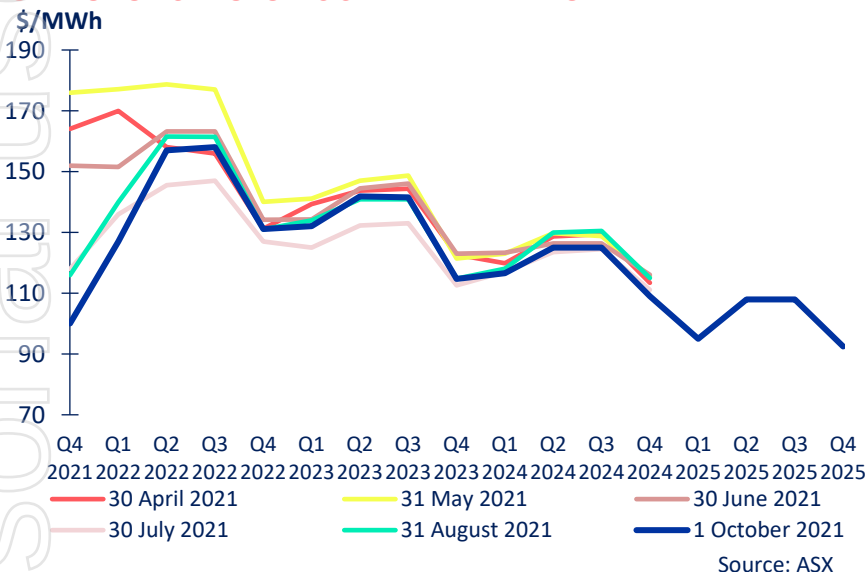


Source: Electricity Authority

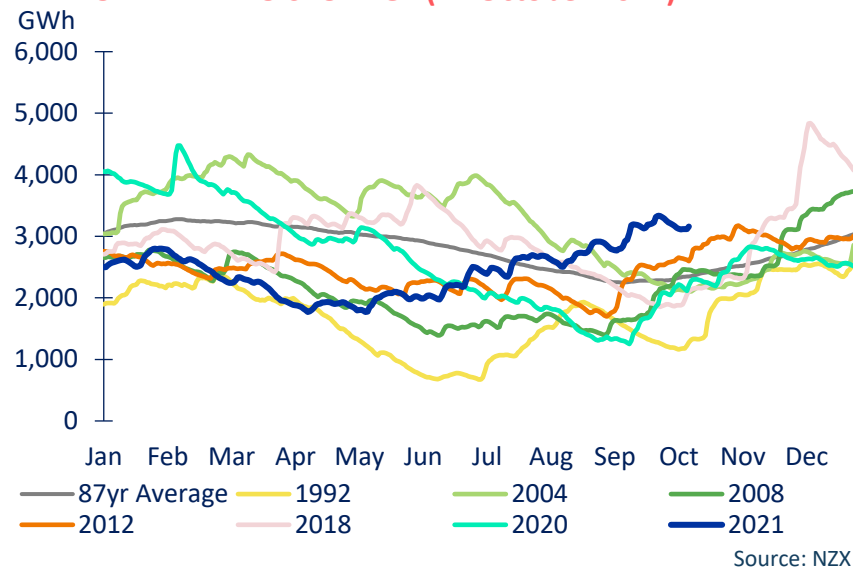
## Market data

- September 2021 saw decreases in near term ASX prices. 2025 futures commenced trading at lower levels than 2024
- National storage increased from 126% of average on 10 September 2021 to 134% of average on 12 October 2021
- South Island storage increased to 140% of historical average by 12 October 2021. North Island storage increased to 115% of average

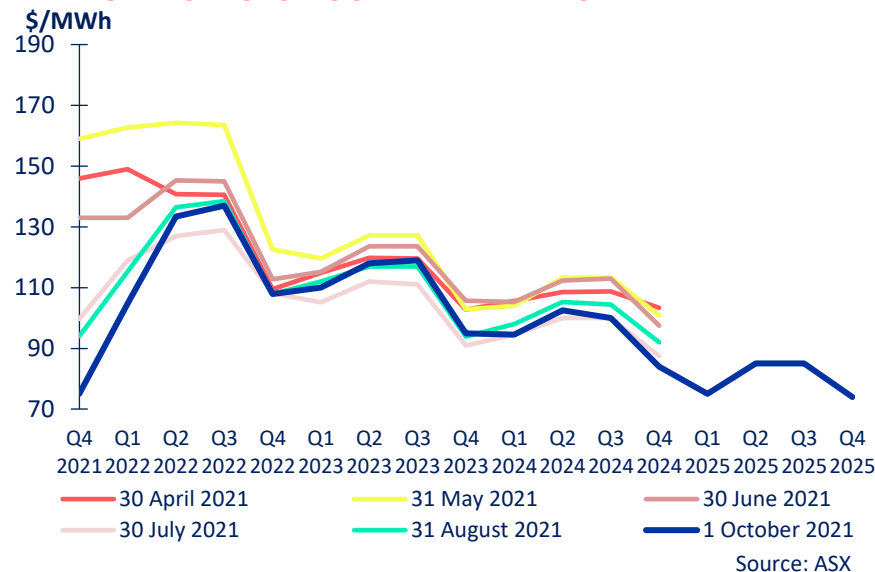
### OTAHUHU ASX FUTURES SETTLEMENT PRICE



### NATIONAL HYDRO STORAGE (12 October 2021)



### BENMORE ASX FUTURES SETTLEMENT PRICE

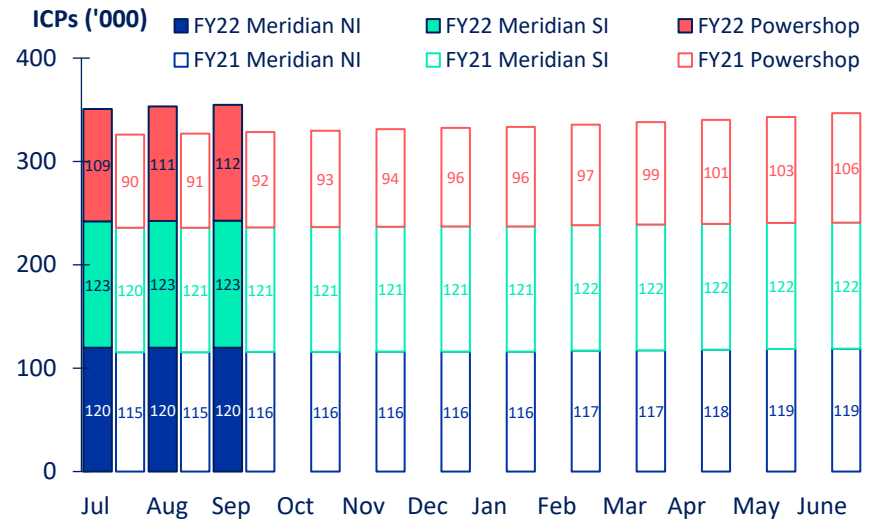


## New Zealand retail

- Meridian's New Zealand customer connection numbers rose 0.4% during September 2021 and have risen 2.3% since June 2021
- Retail sales volumes in September 2021 were 8.8% higher than September 2020
- Compared to September 2020, segment sales increased in residential +18.0%, small medium business +14.5% and corporate +9.0%. Large business volumes were -9.7% lower and agricultural volumes were -4.3% than September 2020
- To date this financial year, retail sales volumes are 11.6% higher than the same period last year
- This reflects increased segment sales in: residential +13.9%, small medium business +21.8%, and corporate +13.4%. Large business volumes are -10.0% lower and agricultural volumes are -1.4% lower

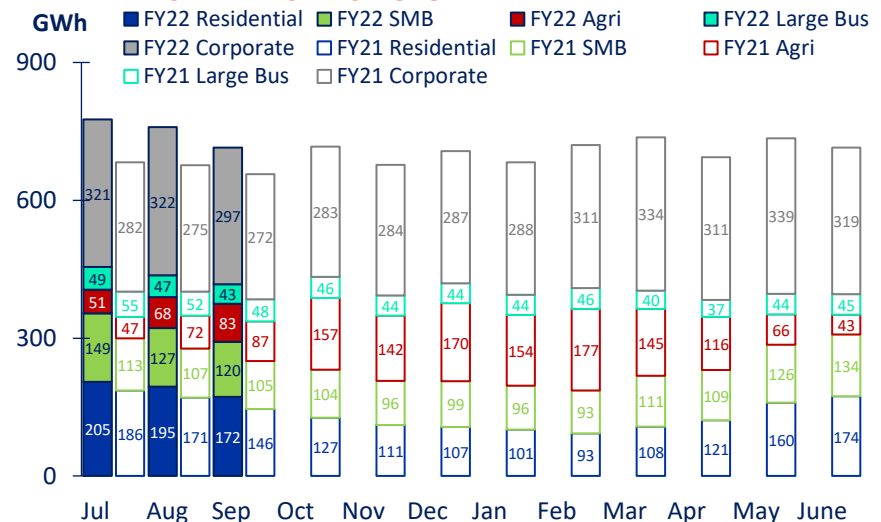
\*excludes volumes sold to New Zealand Aluminium Smelters and CFDs

### MERIDIAN'S NZ CUSTOMER CONNECTIONS



Source: Meridian

### MERIDIAN'S RETAIL SALES VOLUME\*

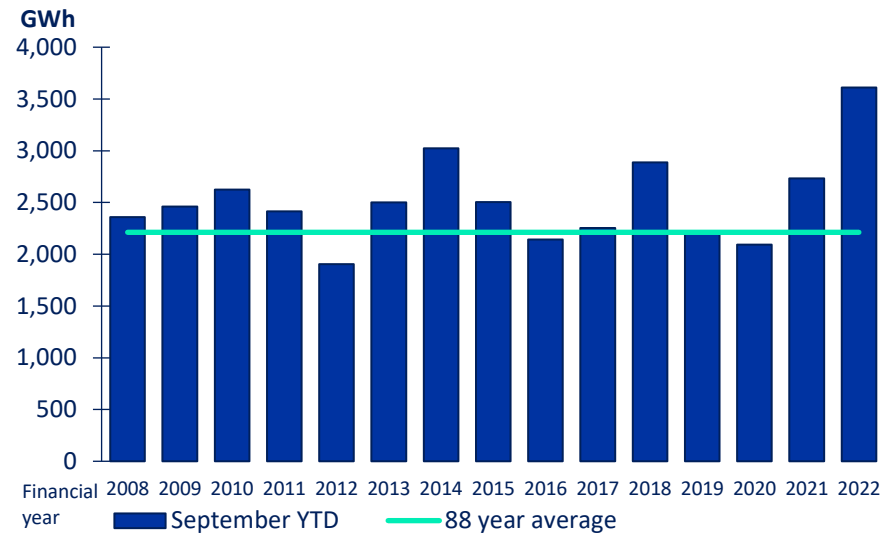


Source: Meridian

## New Zealand storage

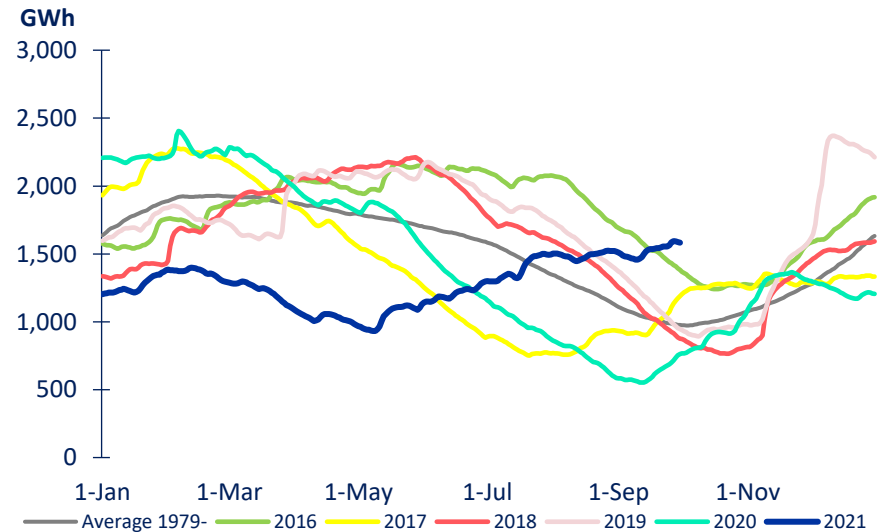
- September 2021 monthly inflows were 171% of historical average
- Q1 2021 inflows (July-September) were the second highest Q1 inflows on record
- To date this financial year, inflows are 163% of historical average
- Meridian's Waitaki catchment water storage moved from 1,517GWh to 1,583GWh during September 2021
- Waitaki water storage at the end of September 2021 was 162% of historical average and 52% higher than the same time last year
- Water storage in Meridian's Waiau catchment was well above average at the end of September 2021
- Waitaki snow storage in early October 2021 was 132% of historical average

### MERIDIAN'S COMBINED CATCHMENT INFLOWS



Source: Meridian

### MERIDIAN'S WAITAKI STORAGE

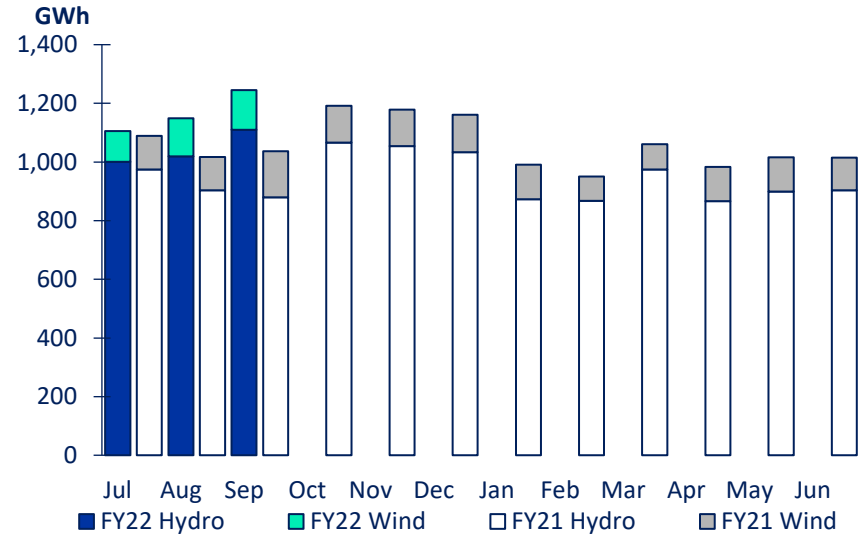


Source: Meridian

## New Zealand generation

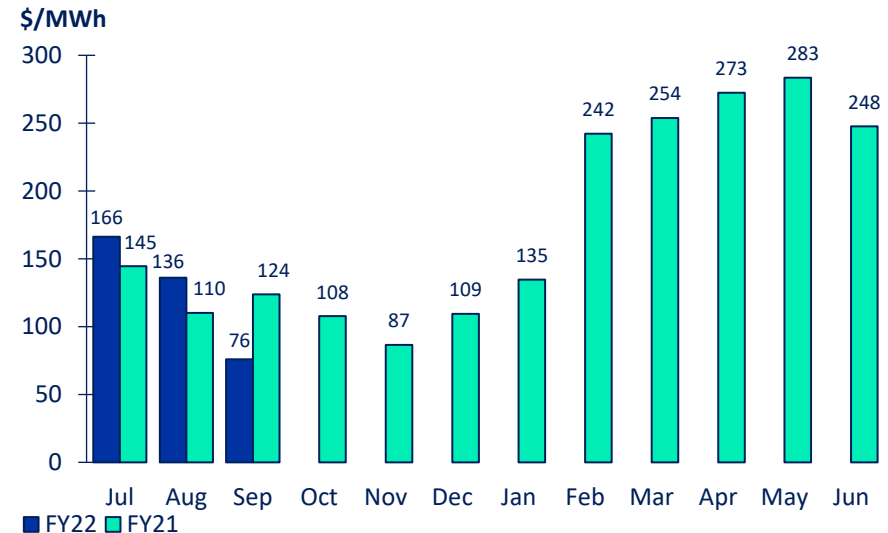
- Meridian's New Zealand generation in September 2021 was 20.1% higher than the same month last year, reflecting higher hydro and lower wind generation
- To date this financial year, Meridian's New Zealand generation is 11.3% higher than the same period last year, reflecting higher hydro and lower wind generation
- The average price Meridian received for its generation in September 2021 was 38.7% lower than the same month last year
- The average price Meridian paid to supply customers in September 2021 was 36.0% lower than the same month last year
- To date this financial year, the average price Meridian received for its generation is 1.8% lower than the same period last year and the average price paid to supply customers is 1.5% higher

### MERIDIAN'S NEW ZEALAND GENERATION



Source: Meridian

### MERIDIAN'S AVERAGE GENERATION PRICE\*



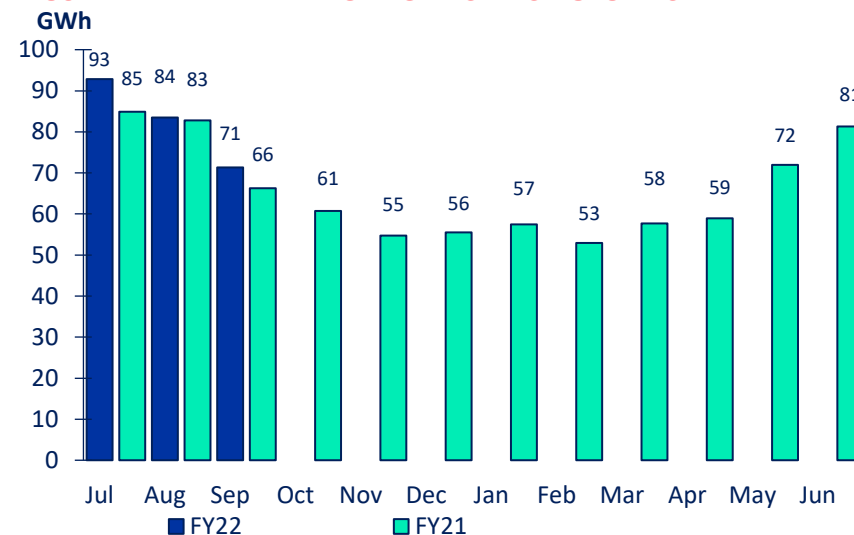
\*price received for Meridian's physical generation

Source: Meridian

## Australian retail

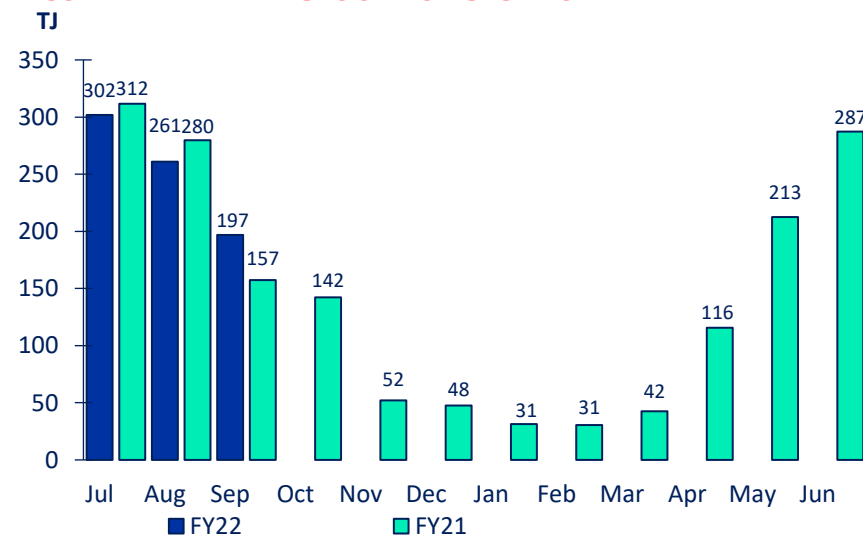
- Powershop Australia electricity customer connection numbers rose 1.6% during September 2021 and have increased 1.4% since June 2021
- Electricity sales volumes in September 2021 were 7.6% higher than the same month last year
- To date this financial year, electricity sales volumes are 5.9% higher than the same period last year
- Powershop Australia gas customer connection numbers rose 2.0% during September 2021 and have risen 4.1% since June 2021
- Gas sales volumes in September 2021 were 25.1% higher than the same month last year
- To date this financial year, gas sales volumes are 1.4% higher than the same period last year

### AUSTRALIAN RETAIL ELECTRICITY SALES VOLUMES



Source: Meridian

### AUSTRALIAN RETAIL GAS SALES VOLUMES

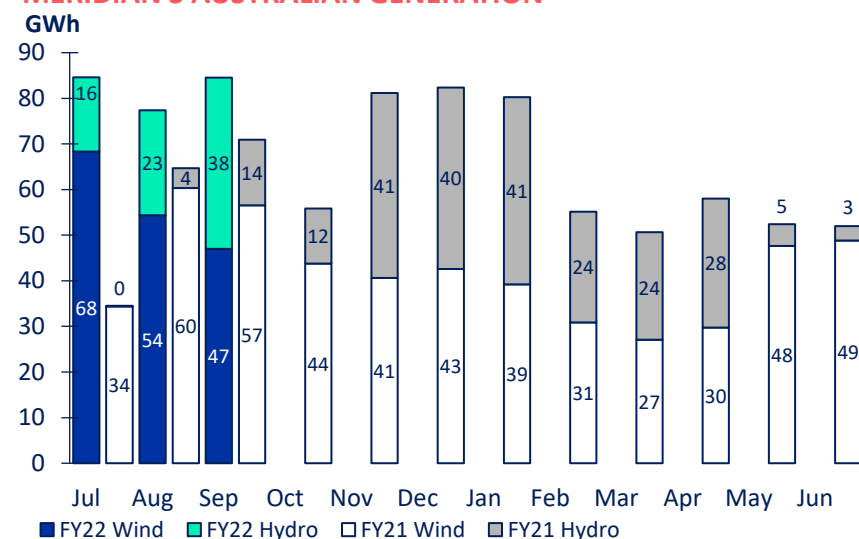


Source: Meridian

## Australian generation

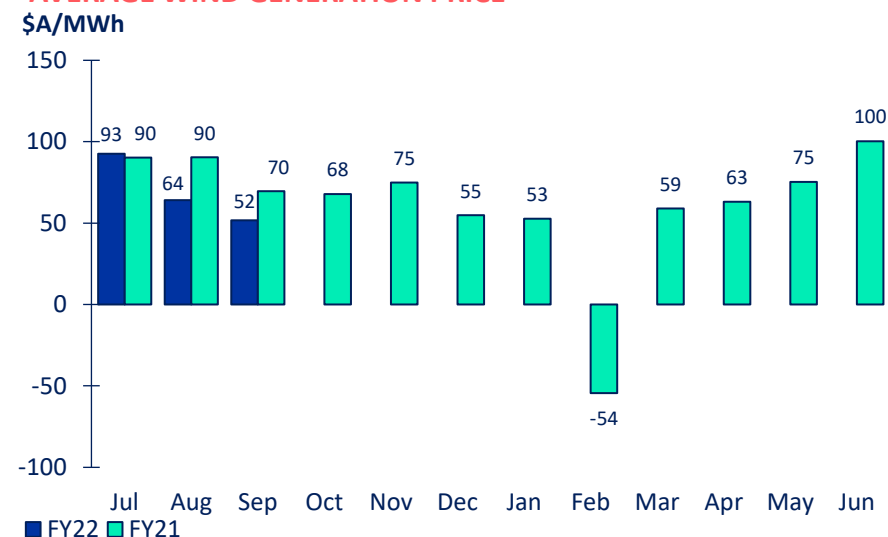
- Meridian's Australian generation in September 2021 was 19.2% higher than the same month last year, reflecting lower wind generation and higher hydro generation
- To date this financial year, Meridian's Australian generation is 44.9% higher than the same period last year, reflecting higher wind and higher hydro generation
- Storage at Meridian's Hume hydro power station decreased to 97% of capacity by 12 October 2021
- NEM<sup>1</sup> electricity demand in September 2021 was down 7% on the previous month
- With the onset of milder weather, spot prices fell in September 2021, however, remain 24% higher than September 2020. Forward prices fell 2% compared to the previous month

### MERIDIAN'S AUSTRALIAN GENERATION



Source: Meridian

### AVERAGE WIND GENERATION PRICE<sup>2</sup>



Source: Meridian

<sup>1</sup>See glossary on page 18 for a definition of Australia's National Electricity Market

<sup>2</sup>February average generation prices include the settlement of forward sold Large Generation Certificates:

- Forward LGC sales are marked to market monthly through fair value movements
- Sales settle in February each year
- At which point fair value gains or losses on settled sales transfer to generation revenue
- With the FY21 settlement, generation revenue included market to market losses of A\$3M

# New Zealand

|                                                                | SEPTEMBER<br>2021<br>MONTH | SEPTEMBER<br>2020<br>MONTH | AUGUST<br>2021<br>MONTH | JULY<br>2021<br>MONTH | 3 MONTHS TO<br>SEPTEMBER<br>2021 | 3 MONTHS TO<br>SEPTEMBER<br>2020 |
|----------------------------------------------------------------|----------------------------|----------------------------|-------------------------|-----------------------|----------------------------------|----------------------------------|
| <b>New Zealand contracted sales</b>                            |                            |                            |                         |                       |                                  |                                  |
| Residential sales volume (GWh)                                 | 172                        | 146                        | 195                     | 205                   | 572                              | 503                              |
| Small medium business sales volume (GWh)                       | 120                        | 105                        | 127                     | 149                   | 396                              | 325                              |
| Agricultural sales volume (GWh)                                | 83                         | 87                         | 68                      | 51                    | 202                              | 205                              |
| Large business sales volume (GWh)                              | 43                         | 48                         | 47                      | 49                    | 140                              | 155                              |
| Corporate and industrial sales volume (GWh)                    | 297                        | 272                        | 322                     | 321                   | 940                              | 829                              |
| <b>Retail contracted sales volume (GWh)</b>                    | <b>715</b>                 | <b>657</b>                 | <b>759</b>              | <b>776</b>            | <b>2,250</b>                     | <b>2,017</b>                     |
| Average retail contracted sales price (\$NZ/MWh)               | \$123.2                    | \$118.1                    | \$124.0                 | \$122.6               | \$123.2                          | \$119.3                          |
| NZAS sales volume (GWh)                                        | 411                        | 411                        | 426                     | 426                   | 1,262                            | 1,262                            |
| Financial contract sales volumes (GWh)                         | 234                        | 201                        | 297                     | 197                   | 728                              | 514                              |
| Average wholesale & financial contracts sales price (\$NZ/MWh) | \$65.1                     | \$74.2                     | \$78.4                  | \$73.2                | \$72.5                           | \$75.7                           |
| Retail customer supply volumes (GWh)                           | 752                        | 696                        | 795                     | 816                   | 2,363                            | 2,117                            |
| Cost to supply retail customers (\$NZ/MWh)                     | \$91.0                     | \$140.3                    | \$165.3                 | \$190.3               | \$150.3                          | \$141.9                          |
| Cost to supply wholesale customers (\$NZ/MWh)                  | \$62.6                     | \$122.2                    | \$115.9                 | \$162.7               | \$114.3                          | \$125.2                          |
| Cost of financial contracts (\$NZ/MWh)                         | \$104.8                    | \$127.8                    | \$137.5                 | \$159.9               | \$133.0                          | \$130.0                          |
| Total New Zealand customer connections                         | 354,810                    | 328,602                    | 353,357                 | 350,961               |                                  |                                  |

# New Zealand

|                                               | SEPTEMBER<br>2021<br>MONTH | SEPTEMBER<br>2020<br>MONTH | AUGUST<br>2021<br>MONTH | JULY<br>2021<br>MONTH | 3 MONTHS TO<br>SEPTEMBER<br>2021 | 3 MONTHS TO<br>SEPTEMBER<br>2020 |
|-----------------------------------------------|----------------------------|----------------------------|-------------------------|-----------------------|----------------------------------|----------------------------------|
| <b>New Zealand generation</b>                 |                            |                            |                         |                       |                                  |                                  |
| Hydro generation volume (GWh)                 | 1,110                      | 879                        | 1,019                   | 1,000                 | 3,130                            | 2,758                            |
| Wind generation volume (GWh)                  | 135                        | 158                        | 129                     | 105                   | 370                              | 385                              |
| <b>Total generation volume (GWh)</b>          | <b>1,245</b>               | <b>1,037</b>               | <b>1,149</b>            | <b>1,105</b>          | <b>3,499</b>                     | <b>3,144</b>                     |
| Average generation price (\$NZ/MWh)           | \$75.8                     | \$123.7                    | \$136.1                 | \$166.2               | \$124.1                          | \$126.5                          |
| <b>New Zealand hedging</b>                    |                            |                            |                         |                       |                                  |                                  |
| Hedging volume (GWh)                          | 255                        | 268                        | 325                     | 394                   | 975                              | 852                              |
| Hedging cost average price (\$NZ/MWh)         | \$117.7                    | \$101.2                    | \$121.5                 | \$129.6               | \$123.8                          | \$105.3                          |
| Hedging spot revenue average price (\$NZ/MWh) | \$115.6                    | \$132.6                    | \$140.7                 | \$164.1               | \$143.6                          | \$130.2                          |
| Future contract close outs (\$NZm)            | \$0.2                      | -\$2.9                     | \$0.1                   | -\$0.7                | -\$0.5                           | -\$6.4                           |

# Australia

|                                                                   | SEPTEMBER<br>2021<br>MONTH | SEPTEMBER<br>2020<br>MONTH | AUGUST<br>2021<br>MONTH | JULY<br>2021<br>MONTH | 3 MONTHS TO<br>SEPTEMBER<br>2021 | 3 MONTHS TO<br>SEPTEMBER<br>2020 |
|-------------------------------------------------------------------|----------------------------|----------------------------|-------------------------|-----------------------|----------------------------------|----------------------------------|
| <b>Australian contracted sales</b>                                |                            |                            |                         |                       |                                  |                                  |
| Retail contracted electricity sales volume (GWh)                  | 71                         | 66                         | 84                      | 93                    | 248                              | 233                              |
| Average electricity contracted sales price <sup>1</sup> (\$A/MWh) | \$91.4                     | \$146.3                    | \$86.4                  | \$150.9               | \$112.0                          | \$142.3                          |
| Retail contracted gas sales volume (TJ)                           | 197                        | 157                        | 261                     | 302                   | 759                              | 749                              |
| Average gas contracted sales price <sup>1</sup> (\$A/GJ)          | \$13.5                     | \$12.0                     | \$15.9                  | \$19.1                | \$16.6                           | \$12.9                           |
| Financial contract sales volumes <sup>2</sup> (GWh)               | 38                         | 29                         | 22                      | 22                    | 83                               | 88                               |
| Financial contracted sales average price (\$A/MWh)                | \$54.3                     | \$66.5                     | \$47.9                  | \$47.9                | \$50.8                           | \$66.5                           |
| Cost to supply electricity customers (\$A/MWh)                    | \$70.5                     | \$61.3                     | \$82.0                  | \$152.6               | \$105.2                          | \$76.6                           |
| Cost to supply gas customers (\$A/GJ)                             | \$11.7                     | \$14.6                     | \$12.0                  | \$13.5                | \$12.5                           | \$11.5                           |
| Cost of financial contracts (\$A/MWh)                             | \$40.6                     | \$37.0                     | \$50.8                  | \$102.7               | \$60.1                           | \$49.1                           |
| Powershop electricity customer connections <sup>7</sup>           | 143,976                    | 138,289                    | 141,723                 | 141,149               |                                  |                                  |
| Powershop gas customer connections <sup>8</sup>                   | 45,702                     | 39,251                     | 44,805                  | 44,272                |                                  |                                  |

# Australia

|                                                       | SEPTEMBER<br>2021<br>MONTH | SEPTEMBER<br>2020<br>MONTH | AUGUST<br>2021<br>MONTH | JULY<br>2021<br>MONTH | 3 MONTHS TO<br>SEPTEMBER<br>2021 | 3 MONTHS TO<br>SEPTEMBER<br>2020 |
|-------------------------------------------------------|----------------------------|----------------------------|-------------------------|-----------------------|----------------------------------|----------------------------------|
| <b>Australian generation</b>                          |                            |                            |                         |                       |                                  |                                  |
| Wind generation volumes (GWh)                         | 47                         | 57                         | 54                      | 68                    | 170                              | 151                              |
| Average wind generation price <sup>5</sup> (\$A/MWh)  | \$51.7                     | \$69.6                     | \$64.0                  | \$92.6                | \$72.1                           | \$82.6                           |
| Hydro generation volumes (GWh)                        | 38                         | 14                         | 23                      | 16                    | 77                               | 19                               |
| Average hydro generation price <sup>5</sup> (\$A/MWh) | \$63.5                     | \$39.0                     | \$83.6                  | \$152.5               | \$88.4                           | \$41.9                           |
| PPA generation received (GWh)                         | 32                         | 34                         | 36                      | 41                    | 109                              | 98                               |
| Average PPA generation price [net of costs] (\$A/MWh) | -\$1.9                     | -\$14.4                    | \$3.4                   | \$30.9                | \$12.2                           | -\$6.7                           |
|                                                       |                            |                            |                         |                       |                                  |                                  |
| <b>Australian hedging</b>                             |                            |                            |                         |                       |                                  |                                  |
| Hedging volume <sup>6</sup> (GWh)                     | 35                         | 37                         | 40                      | 33                    | 108                              | 115                              |
| Hedging costs (\$A/MWh)                               | \$97.3                     | \$82.6                     | \$92.1                  | \$87.2                | \$92.3                           | \$70.6                           |
| Hedging spot revenue average price (\$A/MWh)          | \$69.9                     | \$40.6                     | \$83.6                  | \$159.4               | \$102.1                          | \$39.6                           |
| Future contract close outs (\$Am)                     | \$0.0                      | \$0.0                      | \$0.0                   | \$0.0                 | \$0.0                            | -\$0.3                           |

# Meridian group

|                                                 | SEPTEMBER<br>2021<br>MONTH | SEPTEMBER<br>2020<br>MONTH | AUGUST<br>2021<br>MONTH | JULY<br>2021<br>MONTH | 3 MONTHS TO<br>SEPTEMBER<br>2021 | 3 MONTHS TO<br>SEPTEMBER<br>2020 |
|-------------------------------------------------|----------------------------|----------------------------|-------------------------|-----------------------|----------------------------------|----------------------------------|
| <b>Meridian Group</b>                           |                            |                            |                         |                       |                                  |                                  |
| Employee and Operating Costs <sup>9</sup> (\$m) | 22                         | 21                         | 22                      | 20                    | 64                               | 62                               |
|                                                 |                            |                            |                         |                       |                                  |                                  |
| Stay in Business Capital Expenditure (\$m)      | 4                          | 4                          | 3                       | 3                     | 10                               | 10                               |
| Investment Capital Expenditure (\$m)            | 25                         | 3                          | 5                       | 9                     | 38                               | 13                               |
| <b>Total Capital Expenditure (\$m)</b>          | <b>29</b>                  | <b>7</b>                   | <b>8</b>                | <b>12</b>             | <b>48</b>                        | <b>23</b>                        |

## Footnotes

1. Contracted sales volumes and volume weighted average price received from contracted customers less distribution costs
2. Derivatives sold excluding the sell-side of virtual asset swaps
3. Average price of both NZAS sales volume and derivative sales volumes
4. Meridian Retail and Powershop New Zealand installation control points (ICPs), excluding vacants
5. Volume weighted average price received for Meridian's physical generation
6. Over the counter and ASX contract volumes excluding the buy-side of virtual asset swaps
7. Financially responsible market participants, excluding vacants
8. Meter installation registration numbers
9. Excludes electricity metering expenses, now reclassified into gross margin

# FY22 operating information

|                                                                   | Jul<br>2021    | Aug<br>2021    | Sep<br>2021    | Oct<br>2021 | Nov<br>2021 | Dec<br>2021 | Jan<br>2022 | Feb<br>2022 | Mar<br>2022 | Apr<br>2022 | May<br>2022 | Jun<br>2022 | Q1<br>FY22     | YoY<br>change  | Q2<br>FY22 | YoY<br>change | Q3<br>FY22 | YoY<br>change | Q4<br>FY22 | YoY<br>change |
|-------------------------------------------------------------------|----------------|----------------|----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|----------------|------------|---------------|------------|---------------|------------|---------------|
| <b>New Zealand contracted sales</b>                               |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Residential sales volume (GWh)                                    | 205            | 195            | 172            |             |             |             |             |             |             |             |             |             | 572            | +70            |            |               |            |               |            |               |
| Small medium business sales volume (GWh)                          | 149            | 127            | 120            |             |             |             |             |             |             |             |             |             | 396            | +71            |            |               |            |               |            |               |
| Agricultural sales volume (GWh)                                   | 51             | 68             | 83             |             |             |             |             |             |             |             |             |             | 202            | -3             |            |               |            |               |            |               |
| Large business sales volume (GWh)                                 | 49             | 47             | 43             |             |             |             |             |             |             |             |             |             | 140            | -16            |            |               |            |               |            |               |
| Corporate and industrial sales volume (GWh)                       | 321            | 322            | 297            |             |             |             |             |             |             |             |             |             | 940            | +111           |            |               |            |               |            |               |
| <b>Retail contracted sales volume (GWh)</b>                       | <b>776</b>     | <b>759</b>     | <b>715</b>     |             |             |             |             |             |             |             |             |             | <b>2,250</b>   | <b>+233</b>    |            |               |            |               |            |               |
| Average retail contracted sales price (\$NZ/MWh)                  | \$122.6        | \$124.0        | \$123.2        |             |             |             |             |             |             |             |             |             | \$123.2        | +\$4.0         |            |               |            |               |            |               |
| NZAS sales volume (GWh)                                           | 426            | 426            | 411            |             |             |             |             |             |             |             |             |             | 1,262          | +0             |            |               |            |               |            |               |
| Financial contract sales volumes (GWh)                            | 197            | 297            | 234            |             |             |             |             |             |             |             |             |             | 728            | +214           |            |               |            |               |            |               |
| Average wholesale & financial contracts sales price (\$NZ/MWh)    | \$73.2         | \$78.4         | \$65.1         |             |             |             |             |             |             |             |             |             | \$72.5         | -\$3.3         |            |               |            |               |            |               |
| Retail customer supply volumes (GWh)                              | 816            | 795            | 752            |             |             |             |             |             |             |             |             |             | 2,363          | +246           |            |               |            |               |            |               |
| Cost to supply retail customers (\$NZ/MWh)                        | \$190.3        | \$165.3        | \$91.0         |             |             |             |             |             |             |             |             |             | \$150.3        | +\$8.4         |            |               |            |               |            |               |
| Cost to supply wholesale customers (\$NZ/MWh)                     | \$162.7        | \$115.9        | \$62.6         |             |             |             |             |             |             |             |             |             | \$114.3        | -\$10.9        |            |               |            |               |            |               |
| Cost of financial contracts (\$NZ/MWh)                            | \$159.9        | \$137.5        | \$104.8        |             |             |             |             |             |             |             |             |             | \$133.0        | +\$2.9         |            |               |            |               |            |               |
| <b>Total New Zealand customer connections</b>                     | <b>350,961</b> | <b>353,357</b> | <b>354,810</b> |             |             |             |             |             |             |             |             |             | <b>354,810</b> | <b>+26,208</b> |            |               |            |               |            |               |
| <b>New Zealand generation</b>                                     |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Hydro generation volume (GWh)                                     | 1,000          | 1,020          | 1,110          |             |             |             |             |             |             |             |             |             | 3,130          | +372           |            |               |            |               |            |               |
| Wind generation volume (GWh)                                      | 105            | 129            | 135            |             |             |             |             |             |             |             |             |             | 370            | -16            |            |               |            |               |            |               |
| <b>Total generation volume (GWh)</b>                              | <b>1,105</b>   | <b>1,149</b>   | <b>1,245</b>   |             |             |             |             |             |             |             |             |             | <b>3,499</b>   | <b>+356</b>    |            |               |            |               |            |               |
| Average generation price (\$NZ/MWh)                               | \$166.2        | \$136.1        | \$75.8         |             |             |             |             |             |             |             |             |             | \$124.1        | -\$2.3         |            |               |            |               |            |               |
| <b>New Zealand hedging</b>                                        |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Hedging volume (GWh)                                              | 394            | 325            | 255            |             |             |             |             |             |             |             |             |             | 975            | +122           |            |               |            |               |            |               |
| Hedging cost average price (\$NZ/MWh)                             | \$129.6        | \$121.5        | \$117.7        |             |             |             |             |             |             |             |             |             | \$123.8        | +\$18.5        |            |               |            |               |            |               |
| Hedging spot revenue average price (\$NZ/MWh)                     | \$164.1        | \$140.7        | \$115.6        |             |             |             |             |             |             |             |             |             | \$143.6        | +\$13.4        |            |               |            |               |            |               |
| Future contract close outs (\$NZm)                                | -0.7           | 0.1            | 0.2            |             |             |             |             |             |             |             |             |             | -0.5           | +5.9           |            |               |            |               |            |               |
| <b>Australia contracted sales</b>                                 |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Retail contracted electricity sales volume (GWh)                  | 93             | 84             | 71             |             |             |             |             |             |             |             |             |             | 248            | +14            |            |               |            |               |            |               |
| Average electricity contracted sales price <sup>1</sup> (\$A/MWh) | \$150.9        | \$86.4         | \$91.4         |             |             |             |             |             |             |             |             |             | \$112.0        | -\$30.3        |            |               |            |               |            |               |
| Retail contracted gas sales volume (TJ)                           | 302            | 261            | 197            |             |             |             |             |             |             |             |             |             | 759            | +11            |            |               |            |               |            |               |
| Average gas contracted sales price <sup>1</sup> (\$A/GJ)          | \$19.1         | \$15.9         | \$13.5         |             |             |             |             |             |             |             |             |             | \$16.6         | +\$5.1         |            |               |            |               |            |               |
| Financial contract sales volumes <sup>2</sup> (GWh)               | 22             | 22             | 38             |             |             |             |             |             |             |             |             |             | 83             | -5             |            |               |            |               |            |               |
| Financial contracted sales average price (\$A/MWh)                | \$47.9         | \$47.9         | \$54.3         |             |             |             |             |             |             |             |             |             | \$50.8         | -\$15.7        |            |               |            |               |            |               |
| Cost to supply electricity customers (\$A/MWh)                    | \$152.6        | \$82.0         | \$70.5         |             |             |             |             |             |             |             |             |             | \$105.2        | +\$28.6        |            |               |            |               |            |               |
| Cost to supply gas customers (\$A/GJ)                             | \$13.5         | \$12.0         | \$11.7         |             |             |             |             |             |             |             |             |             | \$12.5         | +\$1.0         |            |               |            |               |            |               |
| Cost of financial contracts (\$A/MWh)                             | \$102.7        | \$50.8         | \$40.6         |             |             |             |             |             |             |             |             |             | \$60.1         | +\$11.0        |            |               |            |               |            |               |
| Powershop electricity customer connections <sup>7</sup>           | 141,149        | 141,723        | 143,976        |             |             |             |             |             |             |             |             |             | 143,976        | +5,687         |            |               |            |               |            |               |
| Powershop gas customer connections <sup>8</sup>                   | 44,272         | 44,805         | 45,702         |             |             |             |             |             |             |             |             |             | 45,702         | +6,451         |            |               |            |               |            |               |
| <b>Australia generation</b>                                       |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Wind generation volume (GWh)                                      | 68             | 54             | 47             |             |             |             |             |             |             |             |             |             | 170            | +18            |            |               |            |               |            |               |
| Average wind generation price (\$A/MWh)                           | \$92.6         | \$64.0         | \$51.7         |             |             |             |             |             |             |             |             |             | \$72.1         | -\$10.5        |            |               |            |               |            |               |
| Hydro generation volume (GWh)                                     | 16             | 23             | 38             |             |             |             |             |             |             |             |             |             | 77             | +58            |            |               |            |               |            |               |
| Average hydro generation price (\$A/MWh)                          | \$152.5        | \$83.6         | \$63.5         |             |             |             |             |             |             |             |             |             | \$88.4         | +\$46.5        |            |               |            |               |            |               |
| PPA generation received (GWh)                                     | 41             | 36             | 32             |             |             |             |             |             |             |             |             |             | 109            | +11            |            |               |            |               |            |               |
| Average PPA generation price [net of costs] (\$A/MWh)             | \$30.9         | \$3.4          | -\$1.9         |             |             |             |             |             |             |             |             |             | \$12.2         | +\$18.9        |            |               |            |               |            |               |
| <b>Australia hedging</b>                                          |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Hedging volume (GWh)                                              | 33             | 40             | 35             |             |             |             |             |             |             |             |             |             | 108            | -7             |            |               |            |               |            |               |
| Hedging costs (\$A/MWh)                                           | \$87.2         | \$92.1         | \$97.3         |             |             |             |             |             |             |             |             |             | -\$92.3        | -\$162.9       |            |               |            |               |            |               |
| Hedging spot revenue average price (\$A/MWh)                      | \$159.4        | \$83.6         | \$69.9         |             |             |             |             |             |             |             |             |             | \$102.1        | +\$62.5        |            |               |            |               |            |               |
| Future contract close outs (\$A M)                                | \$0.0          | \$0.0          | \$0.0          |             |             |             |             |             |             |             |             |             | \$0.0          | +\$0.2         |            |               |            |               |            |               |
| <b>Meridian Group</b>                                             |                |                |                |             |             |             |             |             |             |             |             |             |                |                |            |               |            |               |            |               |
| Employee and Operating Costs (\$NZ m)                             | 20             | 22             | 22             |             |             |             |             |             |             |             |             |             | 64             | +2             |            |               |            |               |            |               |
| Stay in Business Capital Expenditure (\$NZ m)                     | 3              | 3              | 4              |             |             |             |             |             |             |             |             |             | 10             | -0             |            |               |            |               |            |               |
| Investment Capital Expenditure (\$NZ m)                           | 9              | 5              | 24             |             |             |             |             |             |             |             |             |             | 38             | +25            |            |               |            |               |            |               |
| <b>Total Capital Expenditure (\$NZ m)</b>                         | <b>12</b>      | <b>8</b>       | <b>29</b>      |             |             |             |             |             |             |             |             |             | <b>48</b>      | <b>+25</b>     |            |               |            |               |            |               |

# FY21 operating information

|                                                                   | Jul<br>2020    | Aug<br>2020    | Sep<br>2020    | Oct<br>2020    | Nov<br>2020    | Dec<br>2020    | Jan<br>2021    | Feb<br>2021    | Mar<br>2021    | Apr<br>2021    | May<br>2021    | Jun<br>2021    | Q1<br>FY21     | YoY<br>change  | Q2<br>FY21     | YoY<br>change  | Q3<br>FY21     | YoY<br>change  | Q4<br>FY21     | YoY<br>change  |
|-------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>New Zealand contracted sales</b>                               |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Residential sales volume (GWh)                                    | 186            | 171            | 146            | 127            | 111            | 107            | 101            | 93             | 108            | 121            | 160            | 174            | 503            | +31            | 345            | +16            | 302            | +2             | 455            | +9             |
| Small medium business sales volume (GWh)                          | 113            | 107            | 105            | 104            | 96             | 99             | 96             | 93             | 111            | 109            | 126            | 134            | 325            | +34            | 299            | +44            | 300            | +39            | 369            | +130           |
| Agricultural sales volume (GWh)                                   | 47             | 72             | 87             | 157            | 142            | 170            | 154            | 177            | 145            | 116            | 66             | 43             | 205            | +22            | 469            | +60            | 476            | -18            | 226            | +46            |
| Large business sales volume (GWh)                                 | 55             | 52             | 48             | 46             | 44             | 44             | 44             | 46             | 40             | 37             | 44             | 45             | 155            | +26            | 134            | +14            | 130            | +12            | 126            | +7             |
| Corporate and industrial sales volume (GWh)                       | 282            | 275            | 272            | 283            | 284            | 287            | 288            | 311            | 334            | 311            | 339            | 319            | 829            | +93            | 855            | +117           | 933            | +127           | 968            | +215           |
| <b>Retail contracted sales volume (GWh)</b>                       | <b>683</b>     | <b>677</b>     | <b>657</b>     | <b>717</b>     | <b>678</b>     | <b>707</b>     | <b>683</b>     | <b>721</b>     | <b>738</b>     | <b>694</b>     | <b>736</b>     | <b>715</b>     | <b>2,017</b>   | <b>+206</b>    | <b>2,102</b>   | <b>+252</b>    | <b>2,141</b>   | <b>+163</b>    | <b>2,144</b>   | <b>+408</b>    |
| Average retail contracted sales price (\$NZ/MWh)                  | \$120.4        | \$119.3        | \$118.1        | \$106.0        | \$103.1        | \$104.2        | \$104.1        | \$108.7        | \$107.5        | \$114.7        | \$123.2        | \$118.9        | \$119.3        | +\$6.3         | \$104.5        | +\$3.6         | \$106.8        | -\$0.1         | \$119.0        | +\$8.0         |
| NZAS sales volume (GWh)                                           | 426            | 426            | 411            | 426            | 412            | 426            | 426            | 384            | 426            | 412            | 426            | 412            | 1,262          | -110           | 1,263          | -110           | 1,236          | -123           | 1,250          | -77            |
| Financial contract sales volumes (GWh)                            | 188            | 125            | 201            | 126            | 221            | 140            | 144            | 126            | 197            | 167            | 143            | 129            | 514            | +40            | 487            | +59            | 467            | -339           | 439            | +380           |
| Average wholesale & financial contracts sales price (\$NZ/MWh)    | \$82.0         | \$70.4         | \$74.2         | \$69.4         | \$69.9         | \$66.8         | \$59.6         | \$58.0         | \$69.8         | \$76.8         | \$75.2         | \$74.1         | \$75.7         | +\$6.0         | \$68.7         | +\$3.9         | \$62.9         | -\$4.4         | \$75.4         | +\$9.8         |
| Retail customer supply volumes (GWh)                              | 704            | 717            | 696            | 755            | 717            | 743            | 719            | 757            | 768            | 718            | 782            | 753            | 2,117          | +229           | 2,215          | +274           | 2,244          | +163           | 2,253          | +432           |
| Cost to supply retail customers (\$NZ/MWh)                        | \$165.1        | \$120.6        | \$140.3        | \$126.9        | \$101.0        | \$118.8        | \$143.9        | \$256.7        | \$265.1        | \$285.5        | \$301.9        | \$272.2        | \$141.9        | +\$16.8        | \$115.8        | +\$16.6        | \$223.4        | +\$146.1       | \$286.7        | +\$178.7       |
| Cost to supply wholesale customers (\$NZ/MWh)                     | \$143.8        | \$109.6        | \$122.2        | \$95.8         | \$76.3         | \$109.2        | \$132.6        | \$244.8        | \$260.3        | \$277.8        | \$274.2        | \$242.5        | \$125.2        | +\$10.5        | \$94.0         | +\$9.5         | \$211.5        | +\$158.5       | \$264.9        | +\$162.2       |
| Cost of financial contracts (\$NZ/MWh)                            | \$143.7        | \$113.1        | \$127.8        | \$110.8        | \$92.3         | \$119.1        | \$139.1        | \$234.0        | \$204.8        | \$266.4        | \$291.8        | \$228.2        | \$130.0        | +\$16.3        | \$104.7        | +\$10.2        | \$192.5        | +\$137.7       | \$263.5        | +\$166.4       |
| <b>Total New Zealand customer connections</b>                     | <b>326,148</b> | <b>327,125</b> | <b>328,602</b> | <b>329,710</b> | <b>331,240</b> | <b>332,587</b> | <b>333,367</b> | <b>335,580</b> | <b>338,051</b> | <b>340,178</b> | <b>343,015</b> | <b>346,830</b> | <b>328,602</b> | <b>+19,230</b> | <b>332,587</b> | <b>+18,988</b> | <b>338,051</b> | <b>+18,273</b> | <b>346,830</b> | <b>+22,577</b> |
| <b>New Zealand generation</b>                                     |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Hydro generation volume (GWh)                                     | 975            | 904            | 879            | 1,066          | 1,054          | 1,034          | 874            | 868            | 974            | 867            | 900            | 903            | 2,758          | -474           | 3,153          | -22            | 2,716          | -542           | 2,670          | -423           |
| Wind generation volume (GWh)                                      | 115            | 113            | 158            | 126            | 125            | 128            | 117            | 83             | 87             | 116            | 116            | 111            | 385            | +8             | 379            | -22            | 287            | -52            | 344            | -4             |
| <b>Total generation volume (GWh)</b>                              | <b>1,089</b>   | <b>1,017</b>   | <b>1,037</b>   | <b>1,192</b>   | <b>1,179</b>   | <b>1,162</b>   | <b>991</b>     | <b>951</b>     | <b>1,061</b>   | <b>983</b>     | <b>1,016</b>   | <b>1,015</b>   | <b>3,144</b>   | <b>-466</b>    | <b>3,533</b>   | <b>-44</b>     | <b>3,003</b>   | <b>-593</b>    | <b>3,014</b>   | <b>-427</b>    |
| Average generation price (\$NZ/MWh)                               | \$144.5        | \$110.1        | \$123.7        | \$107.7        | \$86.5         | \$109.3        | \$134.5        | \$242.1        | \$253.8        | \$272.5        | \$283.4        | \$247.5        | \$126.5        | +\$11.5        | \$101.2        | +\$13.8        | \$210.7        | +\$153.0       | \$267.8        | +\$171.5       |
| <b>New Zealand hedging</b>                                        |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Hedging volume (GWh)                                              | 318            | 266            | 268            | 241            | 314            | 308            | 312            | 345            | 431            | 348            | 372            | 360            | 852            | +436           | 863            | +389           | 1,088          | +23            | 1,079          | +305           |
| Hedging cost average price (\$NZ/MWh)                             | \$109.3        | \$104.6        | \$101.2        | \$96.2         | \$93.6         | \$93.2         | \$98.5         | \$115.6        | \$127.0        | \$110.3        | \$116.7        | \$119.0        | \$105.3        | +\$41.8        | \$94.2         | +\$28.9        | \$115.2        | +\$13.5        | \$115.4        | +\$35.9        |
| Hedging spot revenue average price (\$NZ/MWh)                     | \$133.4        | \$123.8        | \$132.6        | \$114.4        | \$94.0         | \$121.9        | \$136.8        | \$235.0        | \$219.0        | \$260.2        | \$285.0        | \$237.6        | \$130.2        | +\$10.9        | \$109.7        | +\$15.6        | \$358.8        | +\$282.9       | \$261.2        | +\$161.3       |
| Future contract close outs (\$NZm)                                | -1.6           | -1.9           | -2.9           | 0.6            | -2.9           | -1.3           | -1.5           | -4.5           | -3.6           | -1.6           | -2.1           | 9.7            | -6.4           | -4.2           | -3.7           | -1.1           | -9.7           | -9.1           | \$6.0          | \$14.6         |
| <b>Australia contracted sales</b>                                 |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Retail contracted electricity sales volume (GWh)                  | 85             | 83             | 66             | 61             | 55             | 56             | 57             | 53             | 58             | 59             | 72             | 81             | 234            | +49            | 171            | +26            | 168            | +13            | 212            | +13            |
| Average electricity contracted sales price <sup>1</sup> (\$A/MWh) | \$142.7        | \$137.7        | \$146.3        | \$140.0        | \$144.9        | \$132.2        | \$131.8        | \$129.7        | \$124.1        | \$127.2        | \$132.7        | \$130.3        | \$142.3        | -\$1.0         | \$139.0        | -\$28.5        | \$128.5        | -\$12.2        | \$130.2        | -\$9.4         |
| Retail contracted gas sales volume (TJ)                           | 312            | 280            | 157            | 142            | 52             | 48             | 31             | 31             | 42             | 116            | 213            | 287            | 749            | +210           | 242            | +8             | 104            | -7             | 616            | +8             |
| Average gas contracted sales price <sup>1</sup> (\$A/GJ)          | \$14.7         | \$11.5         | \$12.0         | \$15.5         | \$22.2         | \$23.3         | \$29.8         | \$28.0         | \$24.2         | \$13.0         | \$14.8         | \$14.4         | \$11.5         | -\$0.8         | \$18.5         | +\$1.9         | \$27.0         | +\$4.2         | \$14.3         | +\$0.6         |
| Financial contract sales volumes <sup>2</sup> (GWh)               | 26             | 33             | 29             | 42             | 41             | 40             | 42             | 38             | 42             | 17             | 17             | 17             | 88             | -69            | 124            | -73            | 121            | -14            | 50             | +5             |
| Financial contracted sales average price (\$A/MWh)                | \$67.6         | \$65.7         | \$66.5         | \$66.8         | \$66.8         | \$66.4         | \$86.4         | \$86.4         | \$86.4         | \$49.8         | \$49.8         | \$49.8         | \$66.5         | -\$20.1        | \$66.7         | -\$13.1        | \$86.4         | -\$35.6        | \$49.8         | -\$36.2        |
| Cost to supply electricity customers (\$A/MWh)                    | \$79.5         | \$85.5         | \$61.3         | \$73.1         | \$77.5         | \$20.8         | \$53.2         | \$48.0         | \$56.8         | \$76.7         | \$147.6        | \$187.1        | \$76.6         | -\$40.2        | \$57.5         | -\$39.6        | \$52.8         | -\$87.2        | \$143.0        | +\$74.6        |
| Cost to supply gas customers (\$A/GJ)                             | \$10.1         | \$11.3         | \$14.6         | \$13.4         | \$12.7         | \$19.9         | \$22.8         | \$17.7         | \$17.8         | \$10.7         | \$11.3         | \$10.5         | \$11.5         | +\$0.5         | \$14.5         | +\$4.2         | \$19.3         | -\$2.0         | \$10.8         | -\$1.0         |
| Cost of financial contracts (\$A/MWh)                             | \$56.7         | \$53.5         | \$37.0         | \$52.2         | \$54.4         | \$50.0         | \$33.2         | \$30.2         | \$39.1         | \$52.8         | \$92.3         | \$118.4        | \$49.1         | -\$48.1        | \$52.2         | -\$23.2        | \$34.3         | -\$45.2        | \$87.9         | +\$36.8        |
| Powershop electricity customer connections <sup>7</sup>           | 136,696        | 137,530        | 138,289        | 139,162        | 140,346        | 140,965        | 141,203        | 141,643        | 141,998        | 142,086        | 142,470        | 142,029        | 138,289        | +23,190        | 140,965        | +16,297        | 141,998        | +7,599         | 142,029        | +5,827         |
| Powershop gas customer connections <sup>8</sup>                   | 38,544         | 38,978         | 39,251         | 39,540         | 40,380         | 40,814         | 41,247         | 41,884         | 42,728         | 43,092         | 43,707         | 43,905         | 39,251         | +12,722        | 40,814         | +10,349        | 42,728         | +7,336         | 43,905         | +6,027         |
| <b>Australia generation</b>                                       |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Wind generation volume (GWh)                                      | 34             | 60             | 57             | 44             | 41             | 43             | 39             | 31             | 27             | 30             | 48             | 49             | 151            | -10            | 127            | -2             | 97             | -11            | 126            | -4             |
| Average wind generation price (\$A/MWh)                           | \$90.3         | \$90.4         | \$69.6         | \$67.8         | \$75.0         | \$54.8         | \$52.7         | -\$54.4        | \$58.9         | \$63.2         | \$75.3         | \$100.3        | \$82.6         | -\$39.4        | \$65.7         | -\$47.1        | \$20.4         | -\$224.6       | \$82.1         | +\$18.0        |
| Hydro generation volume (GWh)                                     | 0              | 4              | 14             | 12             | 41             | 40             | 41             | 24             | 24             | 28             | 5              | 3              | 19             | -11            | 94             | +46            | 89             | +58            | 36             | +31            |
| Average hydro generation price (\$A/MWh)                          | -              | \$51.7         | \$39.0         | \$59.0         | \$72.6         | \$86.3         | \$37.6         | \$33.3         | \$43.7         | \$68.2         | \$65.1         | \$124.2        | \$41.9         | -\$56.3        | \$75.3         | -\$2.4         | \$38.0         | -\$57.3        | \$72.7         | +\$32.3        |
| PPA generation received (GWh)                                     | 27             | 37             | 34             | 30             | 27             | 29             | 28             | 24             | 25             | 25             | 30             | 31             | 98             | -5             | 86             | -4             | 78             | -9             | 86             | -5             |
| Average PPA generation price [net of costs] (\$A/MWh)             | -\$1.6         | -\$3.4         | -\$14.4        | -\$2.2         | -\$1.1         | -\$10.7        | -\$15.8        | -\$18.2        | -\$13.4        | \$0.6          | \$19.2         | \$39.8         | -\$6.7         | -\$37.0        | -\$4.7         | -\$28.2        | -\$15.8        | -\$32.7        | \$21.2         | +\$33.6        |
| <b>Australia hedging</b>                                          |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Hedging volume (GWh)                                              | 35             | 42             | 37             | 13             | 20             | 16             | 9              | 15             | 13             | 23             | 38             | 30             | 115            | +4             | 49             | -99            | 37             | -88            | 92             | -26            |
| Hedging costs (\$A/MWh)                                           | \$48.4         | \$78.3         | \$82.6         | \$204.9        | \$176.2        | \$99.7         | \$482.6        | \$266.8        | \$266.6        | \$180.3        | \$62.4         | \$71.5         | \$70.6         | -\$26.7        | \$157.9        | +\$56.7        | \$319.2        | +\$194.4       | \$95.0         | +\$28.1        |
| Hedging spot revenue average price (\$A/MWh)                      | \$18.6         | \$55.8         | \$40.6         | \$149.6        | \$71.6         | \$69.7         | \$109.7        | \$82.2         | \$50.4         | \$186.2        | \$156.6        | \$230.9        | \$39.6         | -\$66.0        | \$91.3         | +\$11.7        | \$77.9         | -\$2.2         | \$188.5        | +\$143.6       |
| Future contract close outs (\$A M)                                | -\$0.2         | \$0.0          | \$0.0          | \$0.0          | \$0.0          | \$0.0          | -\$0.3         | -\$0.7         | \$0.0          | \$0.0          | -\$0.1         | \$0.0          | -\$0.3         | -\$0.4         | -\$0.1         | -\$0.7         | -\$0.9         | -\$1.2         | -\$0.1         | -\$1.7         |
| <b>Meridian Group</b>                                             |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Employee and Operating Costs (\$NZ m)                             | 20             | 21             | 21             | 21             | 22             | 21             | 18             | 21             | 22             | 22             | 24             | 31             | 62             | -2             | 64             | +2             | 61             | -0             | 77             | +7             |
| Stay in Business Capital Expenditure (\$NZ m)                     | 3              | 4              | 4              | 4              | 3              | 3              | 3              | 3              | 4              | 4              | 4              | 6              | 10             | -1             | 10             | -2             | 10             | -0             | 14             | +2             |
| Investment Capital Expenditure (\$NZ m)                           | 7              | 3              | 3              | 2              | 2              | 3              | 2              | 3              | 34             | 4              | 5              | 4              | 13             | +8             | 7              | +3             | 39             | +34            | 13             | +8             |
| <b>Total Capital Expenditure (\$NZ m)</b>                         | <b>10</b>      | <b>7</b>       | <b>7</b>       | <b>6</b>       | <b>5</b>       | <b>6</b>       | <b>5</b>       | <b>6</b>       | <b>38</b>      | <b>8</b>       | <b>9</b>       | <b>10</b>      | <b>23</b>      | <b>+7</b>      | <b>17</b>      | <b>+1</b>      | <b>49</b>      | <b>+34</b>     | <b>27</b>      | <b>+10</b>     |

# Glossary

|                                          |                                                                                                                                                                                                                      |
|------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Hedging volumes                          | buy-side electricity derivatives excluding the buy-side of virtual asset swaps                                                                                                                                       |
| Average generation price                 | the volume weighted average price received for Meridian's physical generation                                                                                                                                        |
| Average retail contracted sales price    | volume weighted average electricity price received from retail customers, less distribution costs                                                                                                                    |
| Average wholesale contracted sales price | volume weighted average electricity price received from wholesale customers (including NZAS) and financial contracts                                                                                                 |
| Combined catchment inflows               | combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes                                                                                                                                         |
| Cost of hedges                           | volume weighted average price Meridian pays for derivatives acquired                                                                                                                                                 |
| Cost to supply contracted sales          | volume weighted average price Meridian pays to supply contracted customer sales and financial contracts                                                                                                              |
| Contracts for Difference (CFDs)          | an agreement between parties to pay the difference between the wholesale electricity price and an agreed fixed price for a specified volume of electricity. CFDs do not result in the physical supply of electricity |
| Customer connections (NZ)                | number of installation control points, excluding vacants                                                                                                                                                             |
| FRMP                                     | financially responsible market participant                                                                                                                                                                           |
| GWh                                      | gigawatt hour. Enough electricity for 125 average New Zealand households for one year                                                                                                                                |
| Historic average inflows                 | the historic average combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes over the last 85 years                                                                                             |
| Historic average storage                 | the historic average level of storage in Meridian's Waitaki catchment since 1979                                                                                                                                     |
| HVDC                                     | high voltage direct current link between the North and South Islands of New Zealand                                                                                                                                  |
| ICP                                      | New Zealand installation control points, excluding vacants                                                                                                                                                           |
| ICP switching                            | the number of installation control points changing retailer supplier in New Zealand, recorded in the month the switch was initiated                                                                                  |
| MWh                                      | megawatt hour. Enough electricity for one average New Zealand household for 46 days                                                                                                                                  |
| National demand                          | Electricity Authority's reconciled grid demand <a href="http://www.emi.ea.govt.nz">www.emi.ea.govt.nz</a>                                                                                                            |
| NEM                                      | Australia's national energy market, comprising Queensland, New South Wales (including the Australian Capital Territory), Victoria, South Australia, and Tasmania                                                     |
| NZAS                                     | New Zealand Aluminium Smelters Limited                                                                                                                                                                               |
| Retail sales volumes                     | contract sales volumes to retail customers, including both non half hourly and half hourly metered customers                                                                                                         |
| Financial contract sales                 | sell-side electricity derivatives excluding the sell-side of virtual asset swaps                                                                                                                                     |
| TJ                                       | Terajoules                                                                                                                                                                                                           |
| Virtual Asset Swaps (VAS)                | CFDs Meridian has with Genesis Energy and Mercury New Zealand. They do not result in the physical supply of electricity                                                                                              |